BACCN NATIONAL BOARD FEEDBACK / REPORT Commercial Projects lead

Report From: David Waters. Board Meeting Date: 17th June 2022

Item	Resources	Timescale	Action/ Decision
Corporate Partners status **Lapsed:** • Stryker are a lapsed Corporate Partner, with a 2-year platinum package, which is associated with £4995+VAT income for the BACCN. This ran from January 2020 – December 2021. **Action: DW/ND actively following up on a renewal.** • Hill-Rom are a lapsed Corporate Partners, with a 2-year, platinum package. This equates to £4995+VAT income for the BACCN. This ran from October 2019 – September 2021. Hill-Rom have been bought out by Baxter and previous contact has moved on. **Action: DW/ND to actively follow up on a renewal & seek out new main contact.** • 3M are also a current corporate partner, who have just reviewed with a 2-year platinum package (generating £4995+VAT). This runs from May 2020 – April 2022. Main contact (Maureen) on Maternity Leave. **Action: DW/ND to follow up on a renewal.** **Current:** • Linet UK are due to become Corporate Partners, with a 1-year, gold package (which forms a complimentary incentive as part of conference partner package & a thank-you for their continued partnership and support). • Pall Corporation are a new Corporate Partner (HMEF manufacturer), with 1-year platinum package (generating £3000+VAT). • Draeger Medical UK are a new Corporate Partner, with 1-year platinum package (generating £3000+VAT). Ongoing support with promoting You OK Nurse project.	N/A.	N/A.	N/A.
Corporate Partner contact **Action: ND/DW planning to schedule in-person catch-up's with CPs at Conference.**	N/A.	N/A.	N/A.